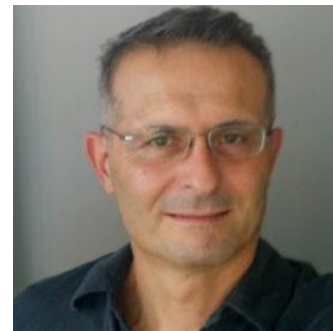


CURRICULUM VITAE



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4. Date of birth: 31/07/1959
5. Nationality: Italian
6. Civil status: Married, 2 children

7. Education:

Institution UNI-CERMET, February 2003
Traceability of products in the food chain (UNI 10939 and UNI 11020 standards)

Institution Centro Studi Confindustria, April 2000
Course on the implementation of ISO 9000 standards

Institution European University Institute, June, 1993
Ph.D. in Economics, thesis on the core of economies with public goods.

Institution G.R.E.Q.E. (Ecole des Hautes Etudes en Sciences Sociales and Universit s d' Aix-Marseille II et III), February-June 1990
Visiting Fellow

Institution Institute for Advanced Studies, Vienna, October-December 1991
Visiting Fellow

Institution Centro di Specializzazione e Ricerche Economico Agrarie per il Mezzogiorno, University of Naples, June 1987
Diploma in Agricultural Economics, courses on statistics, econometrics, time series analysis, cost-benefit analysis

Institution European Development Fund and Italian Ministry of Foreign Affairs, March 1987
One month course on the European policy of cooperation with the third world

Institution State Board Examiners, March 1983
Qualification as Agronomist, registered with the Board of Rome n.1754

Institution University of Perugia, Faculty of agriculture, January 1983
Laurea in Scienze Agrarie, magna cum laude

Institution Procter & Gamble, Rome and Milan, March 1982
Diploma, Marketing of consumer goods

Institution Anco Marzio Secondary School, July 1978
Maturit  Classica

8. Languages

	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
Italian	C2	C2	C2	C2	C2
English	C1	C2	C1	C1	B2
French	C1	C2	C1	C1	B1
Spanish	A2	C1	A2	A2	A2
Russian	A1	A1	-	-	-

9. Memberships in professional societies:

- European Economic Association
- European Association of Environmental and Resource Economists
- International Association for the study of Common Property

10. Computer skills:

Deep knowledge of Intel-based machines in OS/2, Windows , NT and Linux environments. Knowledge of networks, TCP/IP and NetBios protocols. Word-processors, spreadsheets with emphasis on financial applications; econometric packages like TSP and R; past experience with "Mathematica". CAD and software for project management. Good knowledge of GIS /GPS theory and applications in relation with remote sensing.

11.Positions:

- Executive Director at PANGEA scc, Via Enrico Bindi 14, Pistoia, Italy (currently)
- President of ARPA Agrotecnica soc coop, Via Vigevano 10, Rome, Italy (currently)
- Legal representative and Secretary, GHGMI-Italia no profit association (currently)
- CEO, PANGEA Società Cooperativa Consortile Merkezi İtalya Ankara Merkez Şubesi (2015-2018)
- Member of the board of directors, Gruppo Paritetico Cooperativo Coopprogetti PD (currently)
- Member of the board of directors, Senior Economist, Consorzio CISA (currently)
- Technical Director, PANGEA soc. Consortile (currently)
- Member of the board of directors, Coopdom srl, distributor of organic products (currently)
- Chief operating officer, Consorzio CISA-DAM (until January 2013)
- Consultant, teacher and scientific director in advanced training, Min. del Lavoro and M.U.R.S.T.(until 2005)
- C.E.O., Le Cooperative a domicilio srl (from September 1997 till June 1998)
- President, Nuovi Percorsi srl, Via San Nicola de Cesarini 2 Rome, Italy (until 1995)
- General Director, BARSUKI, Ul. Cosmonautov 7/2, Moscow, Russia (until 1995)

12. Years with the firms:

- Agrotecnica ARPA, 35 years
- Gruppo Paritetico Cooperativo Coopprogetti, 10 years
- PANGEA sc, 8 years
- Le Cooperative a domicilio, 10 months
- Nuovi Percorsi srl, 3 years
- Barsuki inc., 2 years

13. Key qualifications:

- Agricultural and environmental economics; economics of climate change;
- Economic and financial analysis of development projects; economic data analysis; single farm and agricultural cooperative management expert; horizontal integration and value chain analysis;
- Rural extension services; teacher and trainer; farm diversification, gender sensitive rural development; women's empowerment and sustainable value chain development
- Land management and cadastral system, land parcels identification systems based on remote sensing and the use of GPS. Quality systems implementation.

14. Publications

- Pasi L., Ciani A., Micocci A., *Danni alle coltivazioni da animali selvatici*, Genio Rurale, 1984
- Pasi L., Micocci A., Valorosi F., *L' IVA in agricoltura*, Umbria Agricola, 1985
- Pasi L., Micocci A., Rastelli B., *L' agricoltura e l' ambiente*, ARPA, 1987
- Pasi L., *Alcuni titoli per discuterne meglio: bibliografia commentata*, in Agricoltura e Innovazione, Notiziario dell' ENEA e di Renagri, num 5-6, Giugno 1988
- Pasi L., *Zone interne, di montagna e forestazione*, in Conferenza agro-alimentare e industriale del Lazio, Editrice la Linea, 1998
- Pasi L., *Saggi di economia ambientale*, ARPA, 1990
- Pasi L., *Testi di economia e politica agraria*, Corso di Formazione ENIMONT, 1990
- Pasi L., *The agricultural sector and the environment: an economic and policy oriented approach*, presented at the international symposium "Innovazione tecnologica, agricoltura e ambiente", Roma, March 1991
- Pasi L., G. Cannata, *L' analisi input-output applicata alle zone agricole marginali*, presented at the seminar RAISA-CNR, May 1992
- Pasi L., Triacca U., *On the current definition of distance between 2 time series*, submitted, Ottobre 2003
- Pasi L., *Politica Agraria e Ambientale: convergenza recente e sviluppi futuri*, in "Aspetti tecnici, gestionali e amministrativi dell' agricoltura biologica", Ce.S.A.R., Università di Perugia, Ministero del Lavoro, Fondo Sociale Europeo, 1998
- Pasi L., *Il modello competitivo, l' economia del benessere e l' analisi costi benefici degli investimenti*, Testi del corso di alta formazione MIUR 5282/117, CISA, 2002
- Pasi L., *Aspetti dello scenario agroalimentare, elementi di economia*, Testi del corso di alta formazione MIUR 1340/530, CISA, 2003
- Pasi L., *Sistemi di gestione della qualità: fondamenti e terminologia, la norma ISO9000:2000, I requisiti, la pianificazione di un SGQ aziendale*, Testi del corso di alta formazione MIUR 1340/530, CISA, 2003
- Pasi L., *L' etica del mestiere*, dispense per un corso di formazione per il personale ERSAC, SESIRCA e Regione Campania, 2005
- Pasi L., *Una proposta di Codice etico ERSAC per le attività di controllo relative ai regimi di aiuto*, dispense per un corso di formazione per il personale ERSAC, SESIRCA e Regione Campania, 2005
- Pasi L., *Le procedure di base dei nuclei ERSAC per le attività di controllo relative ai regimi di aiuto*, dispense per un corso di formazione per il personale ERSAC, SESIRCA e Regione Campania, 2005
- Pasi L., *A portable data acquisition system for field inspections*, presented at the 12th conference MARS-PAC 'L'information graphique au service de la PAC' , Toulouse, November 2006
- Pasi L., Triacca U., *Performances of agro-foodcooperatives: how do they depend on exogenously favored increases of capital?*, presented to the VII Congress of AIEA2 Bologna, May 2008
- Pasi L., Douchin M., de Rudnicki V., Ruelle B., Bellon-Maurel V., *Reducing pesticide-related water pollution by improving crop protection practices: the use of embedded ICT technologies*, presented to the international conference of CIGR V and AIIA, Ragusa, September 2008
- Oradini A., Pasi L., *IT tools for forestry and environmental policies, the example of the Region of Sicily*, presented to the conference "Forest policy and reforms in Albania towards EU standards for sustainable economic development", Tirana, June 2011
- Pasi L., Çelikyılmaz Gamze, *The Impact of Climate Change on Agricultural Activities*, presented at the International Symposium İnsanların Doğayla Kenetlenmesi - Kentte ve Doğal Alanda, Kutuplardan Ekvatora, Ankara University, 8th of June 2017.

15. Work experience in eastern European countries:

- Russian Federation April 93 - July 94
Director of a joint venture based in Moscow. Full time resident. Acquisition of a building and its surrounding land close to the VDNHA area in Moscow. Commercial activities in the sector of sporting goods, hunting and fishing.
- Russian Federation Astrakagn, July 93
Identification mission; development of tourism in a natural reserve
- Russian Federation, Samara September 93
Identification mission on behalf of Ouroumoff (France) and Caros International (UK); TACIS programme on post harvesting food losses in Samara
- Russian Federation, San Petersburg November 93
Feasibility of a private investment in the diary sector: evaluation of the possibility of acquiring ownership

rights -albeit temporarily- over land

- Kazakhstan April 1994

Technological exchanges in the farm sector

- Belorussia June 1994

Identification mission on behalf of Italtrend SpA of Italy, TACIS programme

- Ukraina July 1994

Identification mission on behalf of ISEA SpA of Italy, TACIS programme

- Ukraina March 2017

Identification mission on behalf of PANGEA scc, EU tender

16. Professional experience record

Date	2019
Location	Iran
Post	A mission of 20 days to support the development of women association among small landowner in the town of Bam, Kerman province: women's empowerment and production diversification
Date	2018
Location	Balkans plus Turkey
Post	Submission of the technical and financial proposal. Director of the project Food quality standards and participation of farmers in modern supply chains in the Western Balkans, for the JRC, European Commission
Date	2018
Location	Prishtina, Kosovo
Post	Submission of the technical and financial proposal. Director of 1 project on agricultural training, financed by the World Bank to the Ministry of agriculture and forestry. For PANGEA scc. Teacher of agricultural economics.
Date	2015-2017
Location	Ankara, Turkey
Post	-Participation to the International Symposium "Connecting People to Nature" organized by the University of Ankara -CEO of the branch of PANGEA in Turkey. Implementation of the project "Technical Assistance for Support to Mechanism for Monitoring Turkey's Greenhouse Gas Emissions", co-financed by the EU and the Republic of Turkey. Approved as non key expert in economics of climate change by the MoEU, teacher in a workshop on cost benefit analysis. - Member of the board of directors of Cooprogetti soc coop, Italy. Implementing a project on LPIS cofinanced by the EU IPA program and the Republic of Turkey
Date	2015-2017
Location	Prishtina, Kosovo
Post	Submission of the technical and financial proposals. Director of 3 projects on agricultural training, financed by the World Bank to the Ministry of agriculture and forestry. For PANGEA scc. Teacher of agricultural economics.
Date	2013-2014
Location	Rome and Pistoia, Italy
Post	-Senior economist and director at PANGEA sc. I designed, edited and presented various development and research projects in the Balkan area, in Africa and in South America. -Three missions of 15 days each as an expert of cooperative firms in the agro food sector, in Pakistan. On behalf of IAO, the technical general directorate of the Italian Ministry of Foreign Affairs. - Author of the methodology for the economic evaluation of a flood protection dam scheme in the Wadi Mahmum, Sultanate of Oman
Date	2012
Location	Rome and Pistoia, Italy
Post	Senior economist and director at PANGEA sc. Missions to Equatorial Guinea (Malabo) and Ethiopia (Addis Abeba) to present proposals for a Integrated Administration and Control System based on GIS technology as a main tool for developing coherent agricultural policies. As an expert in cooperatives firms, I held two workshops in Rome with high ranking south africans officers
Date	May- December 2011
Location	Rome and Pistoia, Italy
Post	Senior economist at PANGEA sc designer and editor of various investment projects and bids relating to eastern Europe
Date	25/06/2011
Location	Tirana, Albania
Post	Speaker at the conference "Forest policy and reforms in Albania towards EU standards for sustainable economic development". Done for PANGEA scc

Date August 2010
Location Rome, Italy and Antalya, Turkey
Post Development of trading activities in the field of technical inputs for the agricultural sector, mainly plastic films for greenhouses. A deal worth 65.000€, done for ARPA soc coop.

Date 19/03/2010
Location Antalya, Turkey
Post Author of the paper *The Role of Producer Organizations for Fresh fruit and Vegetable Production and Marketing in Italy*, presented at the workshop organized by the Faculty of Agriculture, Akdeniz University Antalya, Turkey. Done for ARPA soc coop.

Date 25/01/09-20/07/2010
Location Basilicata, Italy
Post Project supervisor for the processing of over 10 thousands demands of agricultural aid: the project involved 37 operators and 4 project managers, it was worth 700.000 euros. Done for SIN srl and the local public administration.

Date 21/01/2009
Location Montpellier
Post Participation to the final conference of the AWARE project, with the CEMAGREF team

Date 13/11/2008
Location Bologna
Post Organization and direction of the workshop AWARE at the EIMA, the international fair of agricultural machineries

Date 2008
Location Rome
Post Participation to the first conference on safety in agriculture organized by the GAS Forum of UNACOMA

Date 15-17 September 2008
Location Italy
Post Presentation of a paper in Ragusa at the international conference of CIGR V and AIIA

Date 2008
Location Argentina and Chile
Post A mission of 15 days to develop a team for remote sensing within Coopprogetti soc coop.

Date 2008
Location Europe
Post A mission of 5 days in Lleida (ES) and Montpellier (FR) for the development of the european cofinanced project AWARE (minimization of water pollution)

Date 2008
Location Cluji and Bucarest (RO)
Post A weekly mission. Consultant to the national agency for agricultural aid, employed by Agriconsulting Spa

Date 2007
Location Italy
Post Implementation of the GIS DAD unit, a low cost - portable data acquisition system: it is based on a GIS and a GPS receiver integrated with a tablet PC, both for use with existing cadastral systems and alternative land parcel identifications systems.

Date 2007
Location Aosta and Reggio Calabria, Italy
Post Analysis of land parcels and evaluation of the respect of the compulsory cross-compliance: implementation of both remote sensing and on the spot (in field) visits methodology

Date 2007
Location Rome
Post Consultant, procedures of expropriation of private land for public use, evaluation of the shadow prices of land parcels. Private citizens and the Municipality of Rome.

Date 2006
Location Rome
Post Consultant for Legacoop Agroalimentare with regard to control activities of canned tomatoes firms

Date 2006
Location Naples
Post Consultant for ERSAC with regard to control activities of the tomato sector and the identification of land parcels used to grow tomatoes

Date 2006
Location Rome and Montpellier
Post Responsible for CISA, the italian partner of the LIFE AWARE project to minimize the environmental impact of pesticides. The project, co-financed by the EU, is a collaboration between France, Italy and Spain and has a time span of 4 years

Date 2005
Location Naples

Post Teacher in a training program for 90 civil servants. Editor of several papers regarding the ethics and the organization of control activities in the food sector

Date 2005

Location Naples

Post Project leader of a team of six consultant sent by AGRISIAN - AGEA to provide the regional administration with services related to the organization and the implementation of controls over the tomato industry in application of Reg. CE 1535/2003

Date October 2005

Location Bruxelles

Post Participation to a seminar held by the EU Directorate of Agriculture about the food and agricultural products of the Latium region, on behalf of the Agricultural Department of Regione Lazio.

Date 2004

Location Naples

Post Project leader of a team of 60 technicians inspecting the application of Reg. CE 1535/2003 in the tomato industry

Date 2003

Location Rome (IT), Montpellier (FR) for Consorzio CISA, Italian Ministry of Higher Education

Post Director, training programme: design and implementation of 2 courses on rural development

Date 2002

Location Italy, for Agrotecnica ARPA

Post Project manager: implementation of quality systems (ISO 9000) for agricultural cooperatives

Date 2001

Location Rome and Naples, Italy

Post C.E.O. of an ARPA investment in the retail sector: planning and management of a network of 4 shops specializing in organic food products

Date 2000-2001

Location Rome, Italy for ARPA

Post Senior Economist, writer of 5 development projects in agriculture

Date January- September 2000

Location Rome (Italy) for CISA and Montpellier (FR) for the National association of agricultural cooperatives.

Post Chief executive officer for an european funded programme of agricultural extension

Date December 1999

Location Consorzio CISA for the Ministry of University and Scientific Research and the European Social Fund, Rome and Benevento

Post Scientific editor, teacher in advanced training
Organization of a 1.600 hours advanced course to junior agronomist and economists

Date May 1999 - November 1999

Location Consorzio CISA-DAM, Italy

Post Chief operating officer
Under my supervision the consortium won a bid from AIMA and provided services related to the application of the E.U. agricultural policy. The work involved 110 technicians in 12 Italian regions.

Date From September 97 till June 1998

Location Cooperative a domicilio s.c.a r.l., Italy

Post Chief Executive Officer
Responsible for planning, logistic and budgeting, I report directly to the board of administration. The firm distributes food products and groceries, actually delivers them to consumers that can order by phone and using a WEB site. One of the first attempts to leverage on the internet revolution in the italian retail sector.

Date From February 95 till 99

Location ARPA Agrotecnica srl, Italy

Post Vice President
-Acting as a consultant for the regional governments and two producer associations, I wrote the draft of two plans for the development of the potatoes sectors in Latium and Calabria
- 1998. I set up and then taught a course on project appraisal (a 18 hours module repeated 9 times) as a part of a series of seminars sponsored by Regional Authorities and the European Development Fund to reduce unemployment in the south of Italy: this should be the outcome of teaching a practical approach to implement entrepreneurial skills in junior graduates. The whole series of seminars are organized by CESAR, Perugia
-As above for 96 and 97, mainly teaching microeconomics, budgeting and management practices.
-I directed the production of 8 development projects in agriculture as senior economist and chief editor
-I managed a 3 cadastral-type survey, based on 3D-photos taken from aircrafts, on cereals and oil-seed vegetables in 3 Italian regions, during summers of 95, 96 and 98.

Date From April 93 till February 95

Location Nuovi Percorsi srl and Barsuki inc. Moscow and Rome

Post President and General Director

-The firm offers business and consulting services on the Russian market. Nuovi Percorsi has a 50% stake of an Italian-Russian joint venture named "Barsuki". It makes business in different sectors, such as real estate, agricultural development, and the distribution of food and consumer goods.

-An important task has been that of developing a network of 17 retailers across the CIS: this meant basically the definition of trade agreements, the implementation of a common set of rules and accounting procedures, the organization of a transport system and the set-up of a working team based in Moscow.

-I organized the production of titanium made bicycle frames on behalf of Basso s.r.l. (a leading Italian producer of high quality bicycles that exports to Germany and the USA) by BIMAN (Russia) a former military contractor. Apart from offering solutions to technical problems, I advised managers of BIMAN in their efforts to develop western style trading relations and a private and more efficient high-tech production company.

- I did a mission to Astrakagn (Russia) on behalf of Promocenter s.r.l (Italy) to write a report about a 50.000 ha natural reserve in the delta of the Volga on the Caspian sea. The report contained proposals for the management of tourism activities which could result in higher incomes for locals without harming the environmental conditions of the wetlands.

- I directed and wrote the final investment project of Mositalmed, an Italo-Russian joint venture (worth 5 million USD) which is going to reconstruct and operate a day hospital in central Moscow.

- I edited two development projects on agricultural development in Bielorrussia and Ukraine and did the identification missions on behalf of ITALTREND srl and of ISEA SpA.

Date December 1994

Location ARPA Agrotecnica scl, Italy

Post I wrote the project for the construction and the management of a public park in Rome on behalf of CISA. The project was submitted to the tender organized by the Municipal park service. CISA won the tender and has been appointed to execute the project.

Date 1993

Location ARPA Agrotecnica scl, Italy

Post -I managed a wide cadastral-type survey, based on 3D-photos taken from aircrafts, on oil-seed vegetables in 4 Italian regions.

-I directed and wrote a study aimed to the development of the Italian cereals sector, with particular emphasis on processing plants and marketing of durum wheat, requested to ARPA COOP by a major producers association.

Date November 1992

Location Consorzio CISA, Italy

Post Senior Economist

I wrote the methodology and had the responsibility of preparing the project that CISA presented to the EC/TACIS with regard to the privatization of a kolkhoz in Ukraine

Date October 1992

Location ARPA Agrotecnica for Agrind SpA, Italy

Post Senior Economist

I enlarged my experience on telematic services acting as a Project coordinator for Agrind Srl to set up an expert system (AGRITEX) for agricultural extension. Moreover, I applied the methodology on the collection of product prices and took charge of the relevant module of AGRITEX. This is based on 25 sample areas and its use is currently licensed by Agrind Srl to local consultants and farmers.

Date July 1992

Location ARPA Agrotecnica scl, Italy

Post Senior Economist

Leveraging the experience of the work with ISMEA and Formez, I developed a research to gather informations on producer prices and traders' marks-up in the sector of fresh fruits and vegetables in Italy

Date June-September 1992

Location Consorzio CISA for Danish Teleconsult International, Rome and Copenhagen

Post Senior Economist

Italian correspondent for the ORA '92 program of the EEC: this concerns R&D activities on telematic Systems for Rural Areas. I worked under a contract of Danish TeleConsult International AS (Denmark) and the Open University (UK)

Date March 1992

Location Networld SpA for CIMA TRADING srl, Messina Italy

Post Economist

I wrote and managed a project to improve the production and the distribution of nuts and almonds, which are a traditional product in Sicily. The respect of EEC standards, the use of a brand name -linked to an appropriate market strategy-, better processing and stocking equipments, and some trade agreements, actually boosted exports to France and Germany.

Date May 1992

Location LUISS University, Rome

Post Visiting Fellow

I wrote a paper with Prof. G. Cannata on the input-output approach to the analysis of marginal agricultural areas.

Date July-September 1991
Location ARPA Agrotecnica for ISMEA, Italy
Post Project Director
I managed a research on producer-level prices for horticultural products. I developed a methodology to collect weekly data from 16 sample areas throughout Italy, and edited a monthly report which presents and analysis the data and their trends

Date February-May 1991
Location ARPA Agrotecnica for the Ministry of Agriculture, Italy and France
Post Project Director
I managed a large study (and wrote the final report) on Italian wholesale markets of vegetables and fruits, commissioned by the National Department of Agriculture. Defined the methodology to get and interpret a set of data collected from a sample of eight wholesale markets. The monograph dealt with present conditions and suggested possible developments through the restructuring of the system.

Date December 1990
Location Company
Post ARPA Agrotecnica srl, N'Djamena, Tchad
Project director
A 20 days mission to advise officials of the local UNDP Agency about the organization and equipments needed for the municipal food market. Possible ways to set up a network of producers and traders in the capital region were also assessed.

Date September 1990
Location Landsystem SpA, Rome and Neuquen, Argentina
Post Economist
The responsibility for the whole feasibility project concerning horticultural and flower production in Neuquen, Argentina, requested by Landsystem SpA. Among other things, the project needed a deep understanding of international markets and medium term forecasting as well; this last task was accomplished by time series and econometric analysis.

Date March - May 1989
Location ARPA Agrotecnica for Enimont SpA, Milan and Rome
Post Project Director
The organization of a 45 hours course on agricultural economics and technical innovation needed by the marketing division of ENIMONT SpA. I gave a 28 hours course on microeconomics theory, agricultural markets, and environmental economics.

Date June 1989
Location Consorzio C.I.S.A. and ARPA Agrotecnica srl, Italy
Post Project Director
Financial and economic analysis of agricultural firms and cooperatives, in order to standardize their accounting, to improve their financial administration and to be able of setting strategies for long term development.

Date June 1988
Location Landsystem SpA, Iquitos, Peru
Post Agricultural Economist
A mission of sixty days to Iquitos which followed a two months contract in Rome and had three main goals: a) to propose innovations of local financial markets and to set up a credit program for the agricultural sector that eventually benefited more than 600 farmers; this job was done jointly with officials of the Banco Nacional de Perú; b) to develop a distribution network and a wholesale market (Iquitos has a population of 1.5 millions) for agricultural commodities. This last task requested investments worth 300.000 US\$, mostly related to problems of meat and fish conservation; c) the organization and the definition of the activity of an agricultural extension unit composed by three agronomists.

Date November 1989
Location Agrotecnica ARPA srl, Rome and Cuzco, Peru
Post Project coordinator
I wrote the plan to improve the efficiency of a cooperative of bees farmer in the region of Cuzco.

Date March 85 - June 86
Location Ministry of Defence, Arma dei Carabinieri, Chieti Italy
Post Instructor and officer during the compulsory military service

Date From 1983, a list of activities follows:
Location ARPA Agrotecnica Srl
Post Founding member, consultant, member of the board of Directors, Vice President. The firm offers services to the Italian agricultural sector.
-Appraisal of natural resources in the Volturno river's basin; economic analysis of the proposed natural park.
-A report on the environmental impact of high speed railways in the area between Bologna and Modena
-Director of a cooperative of 180 horticultural farmers, 3 months of planning activities plus four months of production and marketing.
-A collaboration with FORMEZ to the development of a software (A.I.D.A.) for the management and the

accounting system of small farms and agricultural cooperatives.

-The responsibility for 3 agricultural project financed by the state in the south of Italy.

-The organization of three conferences of national experts on the interface between agriculture and environment, to prepare a report for the former Prime Minister Gorla.

-I wrote and edited several articles published in "Giorni, vie nuove dell' agricoltura" and in other specialized journals, mainly focusing on the application of new technologies in agriculture, on manufacturing, and on the distributive process. Two services were sent from the agricultural Paris fair of '86 and '88

Date September 83- March 84

Location Italian National Agency for Energy (ENEA)

Post Junior agronomist

Participation in a project on energy conservation in agriculture.

Date July 1983

Location University of Perugia, Washington DC

Post Researcher

A two weeks "stage" at the USDA in Washington D.C. gathering data and having talks with officer responsible for different agricultural sectors, working on a research on agricultural markets and trade in the U.S.A.

Date February 1983

Location University of Perugia and the Agency for Agricultural Development in the Umbria region

Post Researcher

Research assistant in a study on cooperative vintners. We developed and implemented a methodology to analyse the wholesale and retail distribution of wine at regional and national level. I focused on standardizing booking practices across cooperatives.

Luciano Pasi, Ph.D.

