

PERSONAL INFORMATION



PIERLUIGI ADINOLFI

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Sex Male | Date of birth 01 June 1982 | Nationality Italian

WORK EXPERIENCE

06/2015 – On going

Chief Financial Officer

Cooprogetti PD Group, Via della Piaggiola, 152 - 06024 Gubbio (PG) (Italy)

The Cooprogetti PD Group is a joint cooperative group of four cooperatives, Cooprogetti Soc. Coop. (group leader), D.R.E.AM Italia Soc. Coop., Corintea Soc. Coop. and Agrotecnica A.R.P.A. Soc. Coop..

I am the Chief Financial Officer (CFO) of Cooprogetti PD Group.

My main tasks are:

- Providing leadership, direction and management of the finance and accounting team;
- Providing strategic recommendations to the CEO/president and members of the executive management team;
- Managing the processes for financial forecasting and budgets, and overseeing the preparation of all financial reporting;
- Advising on long-term business and financial planning;
- Establishing and developing relations with senior management and external partners and stakeholders;
- Ensuring cash flow is appropriate for the organization's operations;
- Managing vendor relationships;
- Ensuring compliance with the law and company's policies;
- Preparing preliminary budget;
- Supervising balance sheet;
- Managing lawyer relationships.

03/2010 – On going

Chief Project Management Office

RTI Almaviva, Via di Casal Boccone, 188-190 – 00137 Rome (Italy)

European Union countries are responsible for the administration and control of payments to farmers in their country under a principle known as "shared management". The main building block of the management of payments system is the Integrated Administration and Control System (IACS).

The Agricultural Payments Agency (AGEA) is the agency that manages payments to farmers in Italy.

AGEA and the RTI Almaviva have set up a company to check the correct payments to farmers, SIN S.p.A. (National information system for agricultural development).

RTI Almaviva has set up a central administration office for all SIN projects, the Project Management Office.

I am the chief of the Project Management Office.

My main tasks are:

- Monitoring and controlling project performance;
- Development of project management competencies and methodologies;
- Multiproject management;
- Strategic management;
- Manage customer interfaces.

07/2019 – On going **Member of the board of directors**

Agrotecnica A.R.P.A. - Assistenza Ricerca Progettazione in Agricoltura Soc. Coop. p. a.,
Via Vigevano, 10 – 00161 Rome (Italy)

Agrotecnica ARPA carries out control activities relating to the Common Agricultural Policy (CAP).
I am in charge of the management and administration of the cooperative.

03/2019 – On going **Chief Financial Officer**

Arcodrea Engineering Soc. Cons. a r.l., Via Vigevano, 10 – 00161 Rome (Italy)

Arcodrea Engineering is a joint cooperative group of four cooperatives, Cooprogetti Soc. Coop.,
D.R.E.AM Italia Soc. Coop., Corintea Soc. Coop. and Agrotecnica A.R.P.A. Soc. Coop..

The same cooperatives of Cooprogetti PD Group (my current employer) have set up this new joint
cooperative group to participate in an important tender.

In continuity with my current role in Cooprogetti PD Group, I am the Chief Financial Officer (CFO) of
Arcodrea Engineering.

My main tasks are:

- Providing leadership, direction and management of the finance and accounting team;
- Providing strategic recommendations to the CEO/president and members of the executive
management team;
- Managing the processes for financial forecasting and budgets, and overseeing the
preparation of all financial reporting;
- Advising on long-term business and financial planning;
- Establishing and developing relations with senior management and external partners and
stakeholders;
- Ensuring cash flow is appropriate for the organization's operations;
- Managing vendor relationships;
- Ensuring compliance with the law and company's policies;
- Preparing preliminary budget;
- Supervising balance sheet;
- Managing lawyer relationships.

EDUCATION AND TRAINING

2019 **Degree in Economics**

Università degli Studi Niccolò Cusano (Niccolò Cusano University), Via Don Carlo Gnocchi,
3 - 00166 Rome (Italy)

Degree thesis in "Aggregazioni Aziendali":

The main subjects covered by the degree course were:

- Financial evaluation;
- Management of companies and financial intermediaries;
- Financial Science;

- Business organization;
- Economics of Companies and Public Administrations;
- Public, private, commercial and tax law.

2001 **High School Diploma**

Scientific High School Ettore Majorana, Via Sezze - 04100 Latina (LT) (Italy)

PERSONAL SKILLS

Mother tongue Italian

Other languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	B2	B2	B2
Polish	A1	A1	A1	A1	-

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user

Communication skills

Excellent written and verbal communication skills. Confident, articulate, and professional speaking abilities (and experience). Empathic listener and persuasive speaker. Excellent presentation and negotiation skills.

Organizational / managerial skills

Solid track record in relationship and business management, developing and maximizing new business and marketing strategies. Group facilitating, managing group interactions. Proven leadership and organizational abilities. Strongly committed to team-building and staff development.

Job-related skills

Excellent knowledge of the Office application package.
 Excellent knowledge of the Windows operating system.
 Excellent knowledge of the main navigation browsers (Google Chrome, Firefox, Internet Explorer, etc.) and of the main e-mail management software (Outlook, Thunderbird, etc.).
 Good knowledge of communication protocols and hardware components of small and medium networks.

Driving licence

Category B

Hobbies and interests

I am passionate about all types of sports, I prefer team sports, I love to put myself at the service of the group and increase my propensity for collaboration.
 I love keeping fit – especially through team sports.
 I like traveling and discovering new cultures.

In compliance with the GDPR and Italian Legislative Decree no. 196 dated 30/06/2003, I hereby authorize the recipient of this document to use and process my personal details for the purpose of recruiting and selecting staff and I confirm to be informed of my rights in accordance to art. 7 of the above mentioned Decree.

Latina, 12.03.2021

Pierluigi Adinolfi

